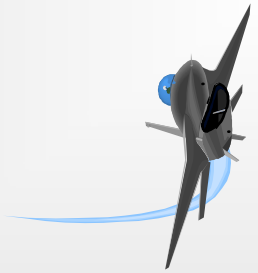
Directorate of Contracting

Flexible Acquisition and Sustainment Tool (FAST) Briefing

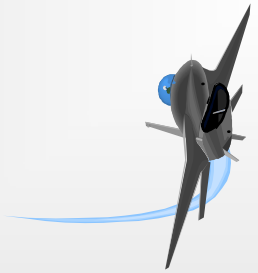
Overview



WR-ALC/PKF

- **Why Have FAST**
- **What Is FAST**
- **Why Use FAST**
- **Who Can Use FAST**
- **How to Use FAST**
- **Contract Results**
- **WR-ALC FAST Points of Contact**
- **Conclusion**

Why Have FAST



WR-ALC/PKF

ALCs needed…

- **No-surcharge contracts**
- **Reduced contract administrative lead time**
- **Reduced cost (Bring MIPR Dollars Back)**
- **Increased Small Business partnerships**

…Better warfighter support!

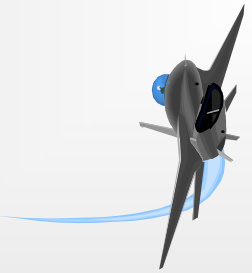
What Is FAST

WR-ALC/PKF

- **Combined Air Logistics Centers Effort with WR-ALC as acquisition program lead**

- **Contract Scope**
  - **Modifications - Upgrade or replacement of systems for the *enhancement* of reliability, serviceability, maintainability, and performance**
  - **Services - 148 labor categories available**
    - » **Technical and professional weapon system ser**
    - » **Advisory and Assistance Services (A&AS)**
  - **Spares and Repairs**
    - » **Limited, critical, or contingency**
    - » **Spares for modifications**

What Is FAST



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- **Contract Type 6 ID/IQ**
  - **FFP, T&M, Cost**
- **Contract Ceiling $7.4 Billion**
- **Life Span Sep 01 – Sep 08**

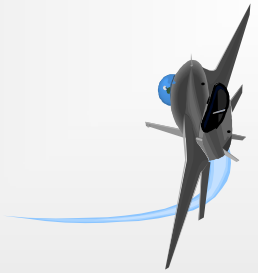
  5 Years w/one 2-Year Option (Total of 7 Years)
- **# of Prime/Subs 6 Primes and 350+ Subs**

Prime Contractors

WR-ALC/PKF

- **6 Awards to Prime Contractors (0 Subcontractors)**
  - **4 Full and Open Competition Awards**
    - ***Boeing Aerospace Operations*** – Large (82 Subs)
    - ***Lockheed Martin Integrated Systems*** – Large (97 Subs)
    - ***Science Application International Corp*** – Large (68 Subs)
    - ***Modern Technologies Corp*** – Small (103 Subs)
  - **2 Set-aside for Best Small Businesses**
    - ***Support Systems Associates Incorporated*** – Small (33 Subs)
    - ***Technical and Management Services Corporation*** – Small (59 Subs)
      - Numerous Large businesses on Small Business teams

Scope Exclusions



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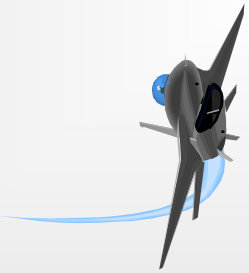
➢ FAST is NOT Available for…

- New Development
- Base Operating Support (BOS)
- Military Construction (MILCON)
- Civil Engineering
- Previous or Existing **Air Force** Small Business Contracts
  - Small Business Set Asides
  - Small Disadvantaged Business or 8(a) Requirements

Advantages



WR-ALC/PKF

Flexibility

Broad Knowledge Base Contractor Teams

Modifications, Services, Spares & Repairs

Increase Competition

Speed

19 Days Average to Place Order

Reduce Cost

Dramatic Reduction in Lead-time

No Surcharges

Decrease Redundant Contract & Administrative Costs

Reduce Industry Bid & Proposal Costs

Help Centers meet Socioeconomic Goals

15% of Direct Award Dollars to Small Business Primes

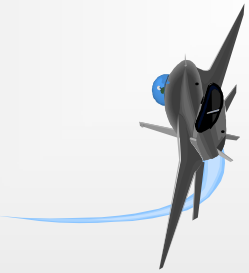
24% - 25% of Large Business Award to Small

FAST Streamlining Benefits

WR-ALC/PKF

- **Not Under FAR 15 Source Selection Rules**
- **No Synopsis Pre/Post**
- **No Formal Acquisition Plans or ASP's**
- **No Formal Justification & Approval**
- **No Small Business Coordination**
- **No Industry Day Required**
- **No Legal Review Under $5M**
- **No DDD for A&AS**

FAST Streamlining Benefits



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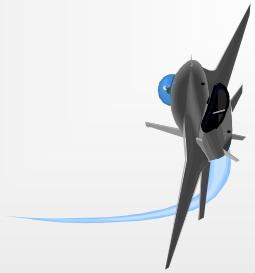
- **No DCAA Audit Required**
- **Reduced Clearances and Approvals**
- **No Contractor Responsibility Determination**
- **No EEO Compliance Request for Prime**
- **No Protests**
- **No Subcontracting Plans**
- **No 1279 Congressional Report**

Customers



WR-ALC/PKF

➢Who Can Issue Orders?

- AFMC Air Logistics Centers
  - » Centralized ordering at WR-ALC
  - » Decentralized ordering at OO-ALC & OO-ALC

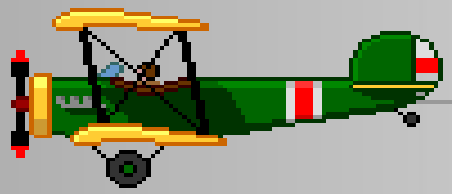
➢Who Can Use FAST?

- ALC Program Managers & Requirements Personnel
- Other Agencies through a Sponsoring ALC

HOW TO USE FAST

WR-ALC/PKF

- **FAST Web Site:**



http://fast.hill.af.mil/

- **Review FAST User's Guide and Addendum**
  - Follow FAST D/TO Process, Step-By-Step Procedures

FAST GUIDANCE

FAST User's Guide

- **Scope**
- **Delivery/Task Order (D/TO) Process**
- **Ordering/Selection Procedures/ Award Process**
- **Responsibilities of the Customer**
- **Post Award D/TO Administration**
- **FAST Contractor Teams**
- **Appendices**
  - FAST Registration Template
  - Exemption to Competition
  - Memorandum for Record – Documentation/Coordination

WR-ALC/PKF

WR-ALC FAST User's Guide Addendum

- **FAST D/TO Process**
  - Step by Step Procedures
- **Attachments:**
  - FAST Registration Form
  - FAST Checklist
  - Samples / Templates / Instructions

WR-ALC FAST Process

WR-ALC/PKF

Preliminary Planning

- Requirement or Idea of Requirement
- PM Contacts Business Advisor, i.e. Cognizant PD PCO
- Look at Contracting Vehicle Alternatives
- PM & PD PCO Conduct Business Planning

Step 1
FAST Registration
Confirm Within FAST Scope

Step 2
Meeting With the FAST Office – May Occur at Any time

Step 3
PR Package Development
Complete FAST Checklist & Appendix B for Sole Source
Submission

Step 4
FAST Team Review of PR Pkg for Completeness
Certified PR Accepted
FAST Team Submits Electronic RFOP to Cntr(s)
Proposal Submitted by Cntr(s)
within 7 days

Step 5
PM Conducts Tech Evaluation
FAST Team Conducts Cost Eval
within 5 days

Step 6
FAST Team Reviews Eval & Resolves Issues
within 7 days
ISSUES ORDER

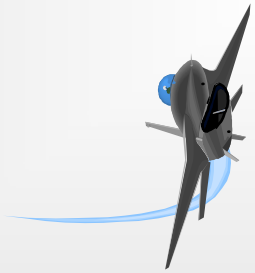
Step 7
Contract Admin Conducted by PD Program Team

* H
Technical Assistance Available

* WR-ALC Business Planning Documentation Guide Provides Checklists & Time Saving Techniques

days = working days

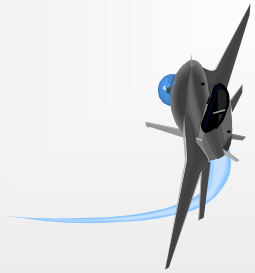
Preliminary Planning



WR-ALC/PKF

- **Define Requirement/Idea of Requirement**
  - Requirement POC Contacts Business Advisor (Cognizant PD PCO) to Determine Appropriate Contract Vehicle
  - Follow WR-ALC Contract Vehicle Selection Process
- **Conduct Business Planning**
  - Completed by Requirements POC & PD PCO
  - Useful Guide
    - WR-ALC ID/IQ Business Planning Guide

FAST Step-By-Step Procedures



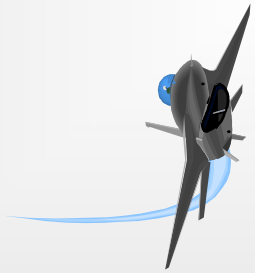
WR-ALC/PKF

If FAST is selected

Step 1: Complete FAST Registration

- Register via e-mail at **WR-ALC.FAST@robins.af.mil** or Contact a FAST PM POC listed in User's Guide
  - Appendix A contains information required
  - FAST Office determines if requirement within scope and assigns FAST PM & PCO

FAST Step 2



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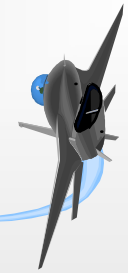
Step 2: Meet With FAST Program Office

- Review requirement, support documentation, strategy, etc.

FAST Step 3



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Step 3: Develop and Submit PR Package

- Submit certified PR package to include all required documents in accordance with normal WR-ALC PR process
  - Determine if Exemption to Competition applies ***(Appendix B)***
  - Define Evaluation Criteria ***(Sample available in FAST User's Guide Addendum – Attachment 2)***

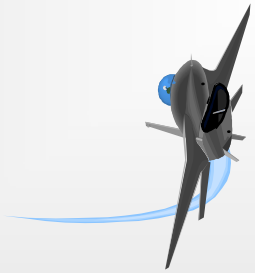
FAST Step 4

WR-ALC/PKF

Step 4: Issuance of Request for Order Proposal (RFOP)

- Applicable clauses, pricing, arrangement, inspection, packaging, security, GFP, place of performance, etc.
  - Contractors given 7 days to respond, unless otherwise requested in the package

FAST Step 5



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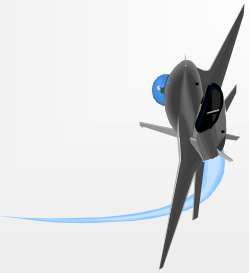
Step 5: Evaluation of Offerors

- Technical Evaluation Conducted by applicable Product Directorate within 5 days unless otherwise requested
- Past Performance and Cost/Pricing Evaluation Conducted by FAST Program Office within 5 days unless specified in RFOP
  - ***Technical Input*** will be required to assist in cost/price evaluation regarding # of hours, labor categories, GFP, etc.
  - The standard FAST evaluation criteria consists of:
    - Technical Evaluation – ***Blue, Green, Yellow, & Red***
    - Risk Assessment – ***Low, Moderate, High***
    - Past Performance Assessment **(*optional*)**
    - Cost/Price Evaluation

FAST Step 6 & 7



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Step 6: D/TO Award

- Made in 7 days after evaluation completion
- Best Value Decision
  - Debriefing provided either orally or in writing
    - Strengths and Weaknesses Provided

Step 7: D/TO Administration

- Cognizant PD PCO and PM Responsible for D/TO Administration
- Copy of All Modifications to be forwarded to FAST Program Office

WR-ALC FAST Process

WR-ALC/PKF

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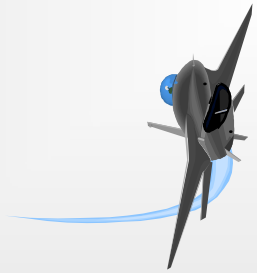
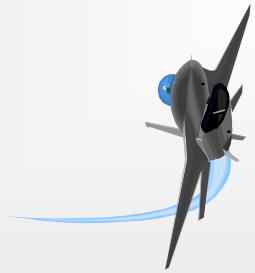
WR-ALC FAST Points of Contact



WR-ALC/PKF

Name	Position	Phone #
Jeannie Hyder	Program Director	(478) 926-0873
Gene Vanderpool	Lead Program Manager	(478) 926-2230
K.C. Jones	Program Manager	(478) 926-0872
Tyrone Walker	Program Manager	(478) 926-5464
Fran Botkin	Lead Contracting Officer	(478) 926-7548

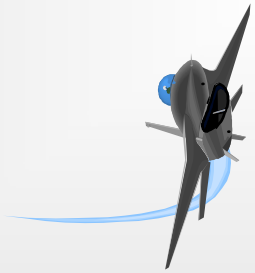
FAST Total Usage
(Through 31 Jul 03)



WR-ALC/PKF

- **Awarded 213 Delivery/Task Orders (D/TOs)**
  - Awarded 71 D/TOs to Small FAST Primes
  - Awarded 142 D/TOs to Large FAST Primes
  - Obligated over $330 Million
    - » Worth over $1.6 Billion with options included
  - Small Primes received 48% of direct award dollars
    - » 67% with options included
  - Average Award Time – 20 days
  - 54% of obligated dollars were competed
    - » 85% with options included
  - Presently 56 D/TOs In-Work worth $459 Million

Conclusion



WR-ALC/PKF

- **FAST is the Premier Air Force Sustainment Contracting Vehicle**
  - Dramatic Reduction in Contract Lead Times
  - Eliminates Dependence on Other Agencies
  - Broad Scope to Capture Full Range of Sustainment Requirements
  - Tremendous Ceiling Allows Everyone Access
- **The WR-ALC FAST Team Stands Ready to Help You Solve Your Air Force Weapon Systems Sustainment Challenges**